# **RESIDENTIAL APPRAISAL REPORT**



# SUBJECT

| Property Location:   | 1613 KRAMER STREET, NE                                   |
|--|--|
|  | SQUARE 4540 LOT 0227                                     |
|  | Washington, DC 20002                                     |
|  |  |
| Borrower:  | THE DEPARMENT OF HOUSING AND COMMUNITY DEVELOPMENT       |
|  |  |
| Client:  | DC GOVT - HOME INITIATIVE PROGRAM                        |
|  | PROPERTY ACQUISITION & DISPOSITION DIVISION              |
|  | WASHINGTON, DC 20002                                     |
| Effective Date   |  |
| Effective Date:  | JULY 30, 2014  |
|  |  |
|  |  |
| Prepared By:   | RONALD HUDSON  |
|  | MARKET APPRAISAL CORPORATION MAC                         |
|  | REAL ESTATE APPRAISAL & CONSULTANTS                      |
|  |  |
|  |  |
|  | MARKET APPRAISAL CORPORATION<br>137 TENNESSEE AVENUE, NE |
| Electron and the second s | WASHINGTON, DC 20002                                     |

THANK-YOU FOR YOUR BUSINESS

## **SUMMARY OF SALIENT FEATURES**

|                             | Subject Address            | 1613 KRAMER STREET, NE                             |
|-----------------------------|----------------------------|--|
|                             | Legal Description          | SQUARE 4540 LOT 0227                               |
| NOI.                        | City                       | Washington   |
| SUBJECT INFORMATION         | County                     | DISTRICT OF COLUMBIA                               |
| ECT INF                     | State                      | DC   |
| SUBJ                        | Zip Code                   | 20002  |
|                             | Census Tract               | 0079.01  |
|                             | Map Reference              | 47894  |
| PRICE                       | Sale Price \$              | PRESALE  |
| SALES PRICE                 | Date of Sale               | N/A  |
| LΤ                          | Borrower/Client            | THE DEPARMENT OF HOUSING AND COMMUNITY DEVELOPMENT |
| CLIENT                      | Lender                     | DC GOVT - HOME INITIATIVE PROGRAM                  |
|                             | Size (Square Feet)         | 600 (TRUE VACANT LOT)                              |
| S                           | Price per Square Foot \$   | 115.00   |
| DESCRIPTION OF IMPROVEMENTS | Location                   | OLD CITY #1  |
| IMPROV                      | Age                        |  |
| TON OF                      | Condition                  |  |
| SCRIPT                      | Total Rooms                |  |
| DE                          | Bedrooms                   |  |
|                             | Baths                      |  |
| SER                         | Appraiser                  | RONALD HUDSON                                      |
| APPRAISER                   | Date of Appraised Value    | JULY 30, 2014                                      |
| VALUE                       | Final Estimate of Value \$ | 69,000   |

| MARKET APPRAISAL | CORP. (202)547-1452 |
|------------------|---------------------|
|------------------|---------------------|

Main File No. 116-04 Page #4

| Αμμιαιδαι πομυιί | Ap | praisal | Report |
|------------------|----|---------|--------|
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### LAND APPRAISAL REPORT

| Ap                  | praisal Report                      |                               | LAND A                       | r r raija                  | L REPURI  |                       | File No.               | 116-04              |  |
|---------------------|-------------------------------------|-------------------------------|------------------------------|----------------------------|---|-----------------------|------------------------|---------------------|--|
|                     | Borrower THE DEPARI                 | MENT OF HOUSING AND C         | OMMUNITY DEVE Censu          | us Tract 0079.0            | 1   | Map Re                | ference 47             |                     |  |
|                     | Property Address 1613               | Kramer Street, Ne             |                              |                            |   |                       |                        |                     |  |
| Ë                   | City Washington                     |                               | Count                        | ty <u>DISTRICT OF</u>      | COLUMBIA  | Sta                   | te <u>DC</u>           | Zip Code 200        | )02  |
| <b>SUBJECT</b>      | Legal Description SQUA              |                               |                              |                            |   |                       |                        |                     |  |
| UB,                 | Sale Price \$ PRESALE               |                               |                              | ·                          |   |                       |                        | ehold 🗌 De          | Minimis PUD                                  |
| SI                  | Actual Real Estate Taxes            |                               | ) Loan charges to be paid    | d by seller \$ <u>UN</u>   | K Other sales co  | ncessions <u>NONE</u> | NOTED                  |                     |  |
|                     |                                     | /T - Home initiative pro      |                              | Addre                      | SS  |                       |                        |                     |  |
|                     | Occupant VACANT                     |                               | RONALD HUDSON                |                            | ructions to Appraiser TO I                                  | Determine Fair        | MARKET V               |                     |  |
|                     | Location                            | 🖂 Urban                       | Suburban                     | Rura                       |   |                       | Goo                    | •                   | Fair Poor                                    |
|                     | Built Up                            | 🔀 Over 75%                    | 📃 25% to 75%                 |                            | er 25% Employment Sta                                       |                       |                        |                     |  |
|                     |                                     | ully Dev. 📃 Rapid             | Steady                       | Slow                       |   |                       |                        |                     |  |
|                     | Property Values                     | Increasing                    | =                            |                            | ining Convenience to  |                       |                        |                     |  |
|                     | Demand/Supply                       | 🖂 Shortage                    | In Balance                   |                            | supply Convenience to                                       |                       |                        |                     |  |
| 0                   | Marketing Time                      | 🖂 Under 3 M                   |                              |                            |   | blic Transportation   |                        |                     |  |
| 0                   |                                     | Unit <u>15</u> % 2-4 Unit     | % Apts. <u>20</u> % Cond     | o <u>5</u> % Com           |   |                       |                        |                     |  |
| F                   |                                     | strial <u>3</u> % Vacant      | %                            |                            | Adequacy of Util  |                       |                        |                     |  |
| <b>NEIGHBORHOOD</b> |                                     |                               | 🖂 Likely (*)                 | 🗌 Taking P                 |   |                       |                        |                     |  |
| GH                  |                                     | ) From <u>VACANT</u>          | To <u>Reside</u>             |                            |   | Detrimental Condit    | ions                   |                     |  |
| E                   | Predominant Occupancy               |                               | Tenant                       | 3 % Vacant                 |   |                       |                        |                     |  |
|                     | One-Unit Price Range                |                               | 1,200,000 Predomina          |                            |   |                       |                        |                     |  |
|                     | One-Unit Age Range                  |                               | 0 yrs. Predominant A         |                            |   |                       | L                      |                     |  |
|                     | Comments including the              | se factors, favorable or unfa | ivorable, affecting marketab | pility (e.g. public        | oarks, schools, view, noise)                                | See attached          | addenda.               |                     |  |
|                     |                                     |                               |                              |                            |   |                       |                        |                     |  |
|                     |                                     |                               |                              |                            |   |                       |                        |                     |  |
|                     | Discussion and the                  |                               |                              |                            |   |                       |                        |                     | 4  |
|                     | Dimensions 50 X 12                  |                               |                              | =                          | <u> </u>  |                       | • N-+ •                | Corner Lo           |  |
|                     |                                     | 4-RES ROW WIDTH 18 AR         |                              |                            | Present Improvements  | 🗌 Do 🛛 🖾 D            | o Not Cor              | nform to Zoning     | Regulations                                  |
|                     | Highest and Best Use                |                               | her (specify) use as lot to  |                            |   |                       |                        |                     |  |
|                     | Public                              | Other (Describe)              |                              |                            |   |                       |                        |                     |  |
|                     | Elec.                               |                               |                              | Private Size               |   |                       |                        |                     |  |
| Ш                   | Gas 🖂 _                             |                               | ce <u>Concrete</u>           | Private Viev               |   | 0                     |                        |                     |  |
| SITI                | Water 🖂<br>San. Sewer 🖂             |                               |                              |                            | W RESIDENTIAL HOME<br>inage APPEARS ADEQUAT                 |                       |                        |                     |  |
|                     |                                     | ground Elect. & Tel.          |                              |                            | nage <u>APPEARS ADEQUAT</u><br>ne property located in a FEM |                       | lazard Araa            |                     | es 🖂 No                                      |
|                     |                                     |                               |                              |                            | s, or other adverse condition                               |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | ARKETABLITLY OF THE LOT                                     |                       |                        |                     |  |
|                     |                                     | RED USE IN ACCORDANT \        |                              |                            |   | I. THE ADVENSE        | CONDITION              |                     | SITE SIZE,                                   |
|                     |                                     |                               |                              |                            |   |                       |                        |                     |  |
| -                   | The undersigned has re              | cited the following recent    | sales of properties most     | similar and prov           | imate to subject and has                                    | considered these      | in the ma              | arket analysis      | The description                              |
|                     | includes a dollar adjust            | ment reflecting market re     | action to those items of     | significant vari           | ation between the subject                                   | and comparable        | properties             | . If a significa    | ant item in the                              |
|                     | comparable property is              | superior to or more fav       | orable than the subject      | property, a min            | us (–) adjustment is ma                                     | ide, thus reducir     | ng the indi            | icated value o      | f subject; if a                              |
|                     | •                                   |                               |                              |                            | a plus (+) adjustment is                                    |                       |                        |                     |  |
|                     | ITEM                                | SUBJECT PROPERTY              | COMPARABLE                   | NO. 1                      | COMPARABLE  |                       |                        | Comparable          | NO. 3  |
|                     | Address 1613 KRAMER                 | ,                             | GALLAUDET STREET NE          |                            | KENDALL STREET NE   |                       | 737 6th St             |                     |  |
|                     | Washington, D                       |                               | WASHINGTON, DC 20002         |                            | WASHINGTON, DC 20002  |                       |                        | n <u>, DC 20002</u> |  |
|                     | Proximity to Subject<br>Sales Price | \$ PRESALE                    | 1.12 miles N<br>\$           | 175,000                    | 1.10 miles NW<br>\$   | 175,000               | 0.92 miles             | ۷۷<br>د             | 220,000                                      |
| S                   | Price SQFT                          | 9 PREJALE                     | \$                           | 85.45                      |   | 34.21                 |                        | \$                  | 220,000                                      |
| /SI                 |                                     |                               | INSPECTION/ASSESSMEN         |                            | INSPECTION/ASSESSMEN  |                       |                        | N/ASSESSMEN         |  |
| <b>ANALYSIS</b>     | ITEM                                | DESCRIPTION                   | DESCRIPTION                  | +(-)\$ Adjust.             |   | +(-)\$ Adjust.        |                        | RIPTION             | +(-)\$ Adjust.                               |
| NN.                 |                                     |                               | JUNE 30, 2014                | - ι ( <i>- )</i> φ Αυjust. | DEC. 26, 2013   |                       | AUG. 17, 20            |                     | +25,000                                      |
|                     |                                     |                               | BRENTWOOD INFERIOR           | 10.000                     | BRENTWOOD INFERIOR  |                       |                        | ≠1 SUPERIOR         | -100,000                                     |
| DATA                |                                     |                               | RESIDENTIAL HOMES            | + 10,000                   | RESIDENTIAL HOMES   |                       |                        | AL//RETIAL          | -10,000                                      |
| F                   |                                     |                               | 2,408 SQFT                   | -60.000                    | 5,115 SQFT  |                       | 1,046 SQFT             |                     | -10,000                                      |
| Щ.                  | TOPOGRAPHY                          | LEVEL                         | LEVEL/CORNER                 | -15,000                    |   |                       | LEVEL/END              |                     | -5,000                                       |
| MARKET              |                                     |                               | R4                           | -13,000                    | R4  |                       | <u>level/end</u><br>R4 |                     | -3,000                                       |
| Z                   |                                     |                               | FLAT-GRASS                   |                            | FLAT-GRASS  |                       | n4<br>FLAT-GRAS        | s                   | <u>                                     </u> |
|                     |                                     |                               | CONVENTIONAL                 |                            | CONVENTIONAL  | 1                     | CONVENTIC              |                     |  |
|                     |                                     |                               | NO CONC RPTD                 |                            | NO CONC RPTD  |                       | NO CONC F              |                     |  |
|                     | Net Adj. (Total)                    |                               |                              | -65,000                    |   | -75,000               |                        | <u>∏</u> - \$       | -100,000                                     |
|                     | Indicated Value                     |                               | Net 37.1 %                   |                            | Net 42.9 %  | , 0,000               |                        | 5.5 %               | 100,000                                      |
|                     | of Subject                          |                               | Gross 48.6 % \$              | 110.000                    | Gross 54.3 % \$   | 100.000               |                        | 8.2 % \$            | 120,000                                      |
|                     | Comments on Market Da               | ta COMPS#1 & #2 A             |                              |                            | SUBJ; COMPS #3 & #5 TI                                      |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | ADJ. FOR SIZE VIS SUBJ.                                     |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | MADE ADJ. ALL COMPA   |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | I SPACES, NOT SUITABLE                                      |                       |                        |                     | S REPORT                                     |
|                     |                                     |                               |                              |                            | STMENTS WERE BASED C  |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | IAS VALUE, IT ZONING RE                                     |                       |                        |                     |  |
|                     |                                     |                               |                              |                            | JCTION OF S/F TH SALE \$2                                   |                       |                        |                     |  |
| Z                   |                                     |                               |                              |                            | ST IN SIZE VALUE OF \$120                                   | _, _, ,               |                        | ALUE OF \$114.      | 72 PER SF.                                   |
| 0                   |                                     |                               |                              |                            | = \$69,000. THE SALES                                       |                       |                        |                     |  |
| IA                  | RELIABLE INDICATOR O                |                               |                              |                            |   |                       |                        |                     |  |
| S.                  |                                     | ARKET VALUE, AS DEFIN         | ied, of the subject pr       | OPERTY AS OF               | JULY 30   | TO BE \$              |                        | 69,000              |  |
| Ň                   | Appraiser RONALD H                  | and a second second second    |                              |                            | pervisory Appraiser (if appli                               |                       |                        |                     |  |
| RECONCILIATION      |                                     | port August 01, 2014          |                              |                            | te of Signature   |                       |                        |                     |  |
| В                   | Title APPRAISER                     | <u>//uguol 01, 2014</u>       |                              | Da<br>Tit                  |   |                       |                        |                     |  |
|                     | State Certification #               |                               | 9                            |                            | ate Certification #   |                       |                        |                     | ST   |
|                     | Or State License # 14               | 5                             |                              |                            | State License #   |                       |                        |                     | ST   |
|                     | Expiration Date of State C          |                               | 02/28/2016                   |                            | piration Date of State Certifi                              | cation or License     |                        |                     | _ ``   |
|                     |                                     |                               | _,,                          | Ľ^                         | Did Did Not Inspe   |                       |                        |                     |  |

## **Subject Photo Page**

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNITY | ′ DEVELOPMENT               |          |                |  |
|------------------|--|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE                 |                             |          |                |  |
| City             | Washington                             | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM      |                             |          |                |  |



### **Subject Front**

1613 KRAMER STREET, NESales PricePRESALEGross Living Area600 (TRUE VACANT LOT)Total RoomsTotal BedroomsTotal BedroomsLocationLocationOLD CITY #1View600SiteSiteQualityAge

**Subject Rear** 





**Subject Street** 

## ADDITIONAL COMPARABLE SALES

| 17514                                 |                    |                                   | -       |                  |                             | -        | NO -           | File No. | 116-04    |              |
|---------------------------------------|--------------------|-----------------------------------|---------|------------------|-----------------------------|----------|----------------|----------|-----------|--------------|
| ITEM                                  | SUBJECT PROPE      |                                   | ARABLE  |                  |                             | PARABLE  | NO. 5          |          | COMPARABL | .E NO. 6     |
| Address 1613 KRAME                    |                    | 1717 E St NE                      | 0000    |                  | 813 4TH STREE               |          |                |          |           |              |
| Washington, I<br>Proximity to Subject | JU 20002           | Washington, DC 2<br>0.15 miles SE | 20002   |                  | WASHINGTON,<br>1.04 miles W | DU 20002 |                |          |           |              |
| Sales Price                           | \$ PR              | ESALE                             | \$      | 280,000          |                             | \$       | 168,000        |          | \$        |              |
| Price SQFT                            | <u></u> р РК<br>\$ | ESALE                             | ې<br>\$ | 280,000<br>33.96 |                             | ۵<br>\$  | 113.98         |          | \$        |              |
| Data Source(s)                        | INSPECTION         | INSPECTION/ASS                    |         |                  | INSPECTION/AS               |          |                |          | φ         |              |
| ITEM                                  | DESCRIPTION        |                                   |         | +(-)\$ Adjust.   |                             |          | +(-)\$ Adjust. | DES      | CRIPTION  | +(-)\$ Adjus |
| Date of Sale/Time Adj.                | N/A                | JULY 26, 2013                     |         |                  | JUNE 30, 2010               |          | +35,000        | DLU      |           |              |
| Location                              | OLD CITY #1        | OLD CITY #1                       |         |                  | OLD CITY #1 S               | UPFRIOR  | -100,000       |          |           |              |
| Site/View                             | 600                | RESIDENTIAL HO                    | MFS     |                  | RESIDENTIAL//F              |          | -10,000        |          |           |              |
| SIZE                                  | 600 SF 50 X 12     | 8,246 SQFT #3                     |         |                  | 1,474 SQFT                  |          | -15,000        |          |           |              |
| TOPOGRAPHY                            | LEVEL              | LEVEL                             |         |                  | LEVEL/END                   |          |                |          |           |              |
| ZONE                                  | R4,                | R4/22ft WASA EA                   | ASEMEN  | +20,000          |                             |          |                |          |           |              |
| LANDSCAPING                           | FLAT-GRASS         | DIRT/GRASS/TRE                    | SS      | +5,000           | FLAT-GRASS                  |          |                |          |           |              |
| Sales or Financing                    | UNK                | CONVENTIONAL                      |         |                  | CONVENTIONAL                |          |                |          |           |              |
| Concessions                           | NONE NOTED         | NO CONC RPTD                      |         |                  | NO CONC RPTD                |          |                |          | 1         |              |
| Net Adj. (Total)                      |                    |                                   | - \$    | -155,000         | <u> </u>                    | ] – \$   | -90,000        |          | \$        |              |
| Indicated Value                       |                    | Net 55.4                          |         |                  | Net 53.6                    |          |                | Net      | %         |              |
| of Subject<br>Comments on Market D    |                    | Gross 76.8                        | %  \$   | 125,000          | Gross 95.2                  | % \$     | 78,000         | Gross    | % \$      |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |
|                                       |                    |                                   |         |                  |                             |          |                |          |           |              |

#### **Comparable Photo Page**

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNI | TY DEVELOPMENT              |          |                |  |
|------------------|--------------------------------------|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE               |                             |          |                |  |
| City             | Washington                           | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM    |                             |          |                |  |



#### **Comparable 1**

GALLAUDET STREET NE 1.12 miles N Prox. to Subject Sales Price 175,000 Gross Living Area Total Rooms Total Bedrooms Total Bathrooms BRENTWOOD INFERIOR Location **RESIDENTIAL HOMES** View Site Quality Age



#### **Comparable 2**

175,000

KENDALL STREET NE 1.10 miles NW Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

BRENTWOOD INFERIOR **RESIDENTIAL HOMES** 



#### **Comparable 3**

#### 737 6th St NE Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

0.92 miles W 220,000

OLD CITY #1 SUPERIOR **RESIDENTIAL//RETIAL** 

### **Comparable Photo Page**

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNITY | / Development               |          |                |  |
|------------------|--|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE                 |                             |          |                |  |
| City             | Washington                             | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM      |                             |          |                |  |



#### **Comparable 4**

0.15 miles SE

1717 E St NE Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

280,000 OLD CITY #1 RESIDENTIAL HOMES



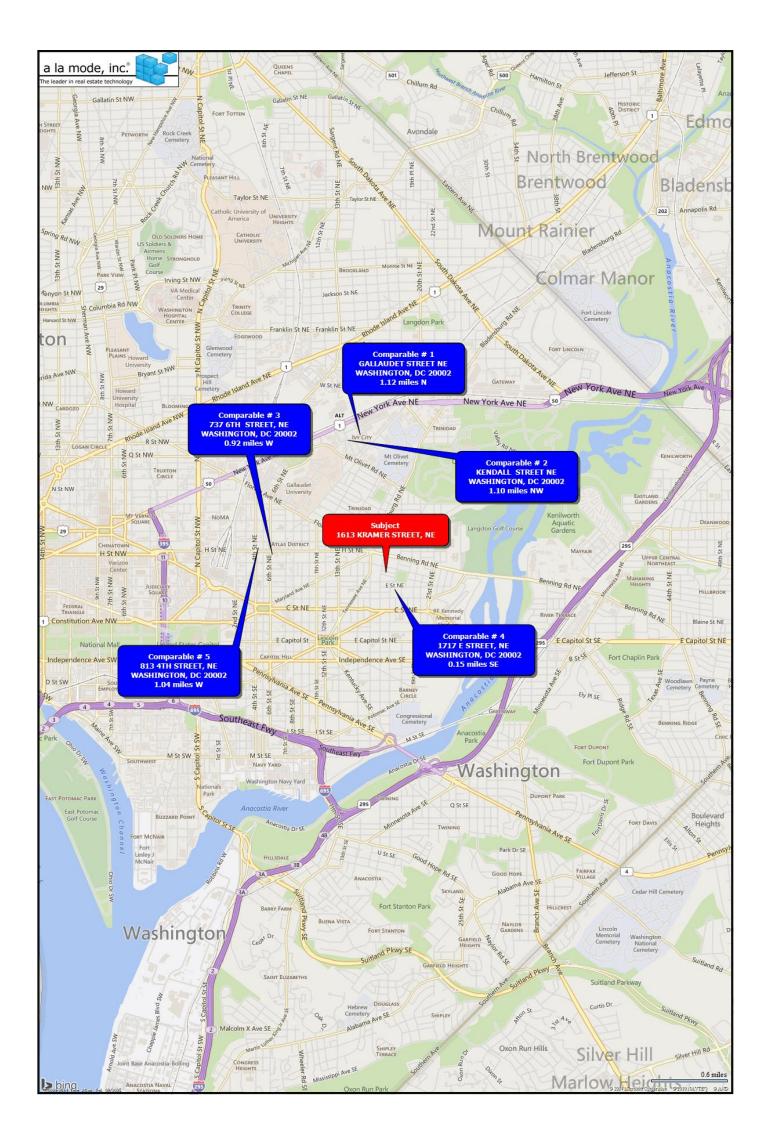


813 4TH STREET, NE Prox. to Subject 1.04 miles W Sales Price 168,000 Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL Site Quality Age

6

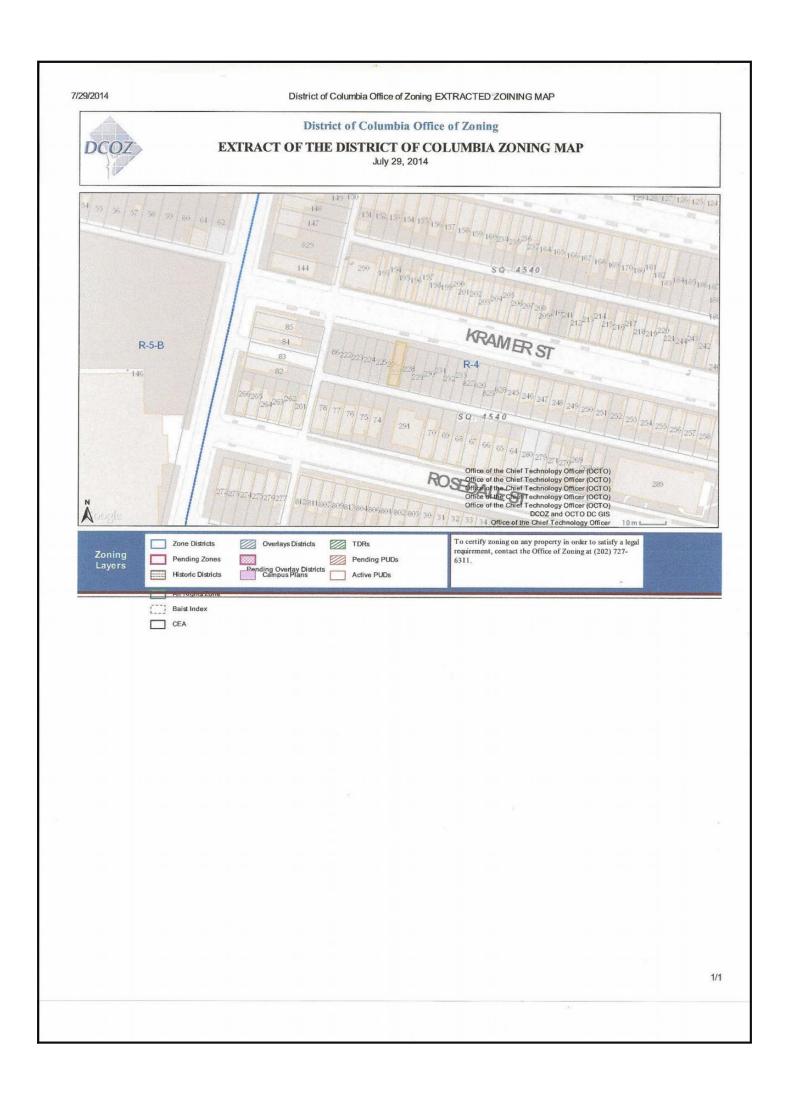
**Location Map** 

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNIT | Y DEVELOPMENT               |          |                |  |
|------------------|---------------------------------------|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE                |                             |          |                |  |
| City             | Washington                            | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM     |                             |          |                |  |



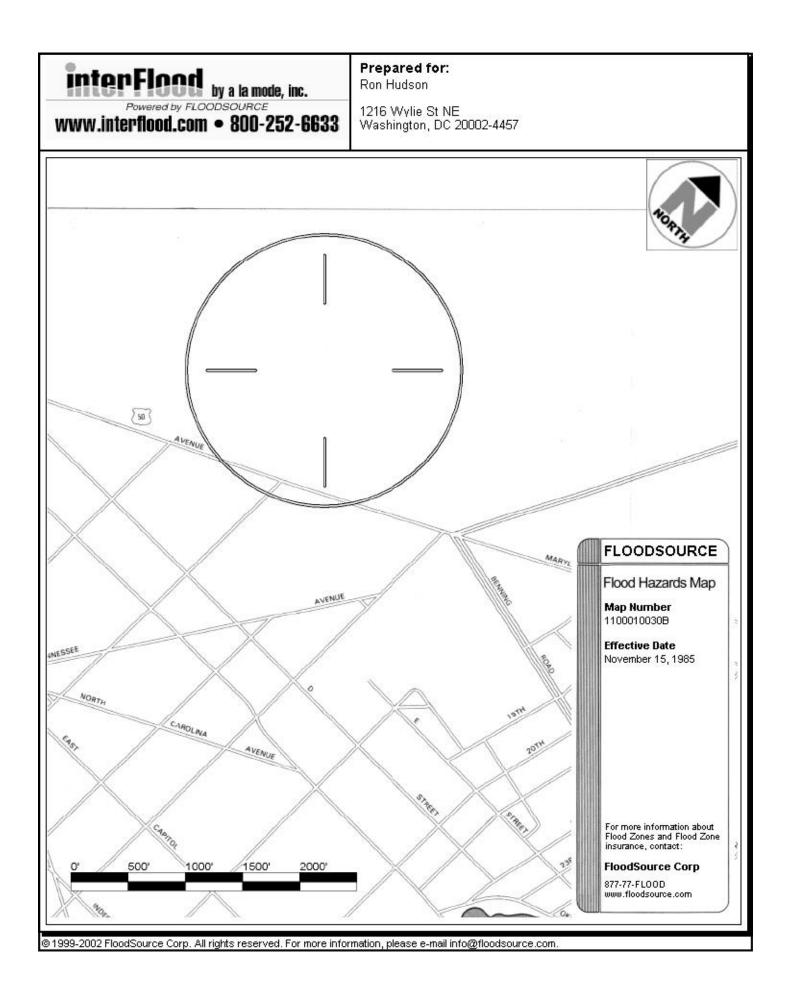
**Zoning Map** 

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNITY | DEVELOPMENT                 |          |                |  |
|------------------|--|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE                 |                             |          |                |  |
| City             | Washington                             | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM      |                             |          |                |  |



**Flood Map** 

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNITY | DEVELOPMENT                 |          |                |
|------------------|--|-----------------------------|----------|----------------|
| Property Address | 1613 KRAMER STREET, NE                 |                             |          |                |
| City             | Washington                             | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM      |                             |          |                |



File No. 116-04

#### **Supplemental Addendum**

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNITY | Y DEVELOPMENT               |       |             |       |
|------------------|--|-----------------------------|-------|-------------|-------|
| Property Address | 1613 KRAMER STREET, NE                 |                             |       |             |       |
| City             | Washington                             | County DISTRICT OF COLUMBIA | State | DC Zip Code | 20002 |
| Lender           | DC GOVT - HOME INITIATIVE PROGRAM      |                             |       |             |       |

SUBJECT NEIGHBORHOOD IS OFF 17TH STREET, A MAJOR TRANSPORTATION ARTERY WHICH IS THREE BLOCKS SOUTH OF "BENNING ROAD" WHICH LEADS TO DOWNTOWN WASHINGTON, DC . MANY RESIDENTS COMMUTE TO THE WASHINGTON METROPOLITAN DOWNTOWN AREA ON A DAILY BASIS, SCHOOL ARE ADEQUATE AND BUSING IS NOT REQUIRED, SHOPPING IS LOCAL, WITH MO/ PO RETAIL STORES & RESTAURANTS LOCATED WITHIN WALKING DISTANCE. AS THE NEAREST TOWN CENTER FOR SEROUS SHOPPER WOULD BE " H " STREET. TRANSPORTATION IS GOOD WITH A ADEQUATE BUSING SYSTEM, THE NEW TROLLEY CAR SYSTEM- AVAILABLE AT SCHEDULED TIME. WITH UNION STATION IN CLOSE PROXIMITY. SUBJECT SITE IS ZONE R4, ZONING REGULATION FOR R4 SITES, WIDTH OF 18 FT, AREA OF 1,800 SF-60% OF LOT OCCUPANCY, HEIGHT STORIES 3 FEET 40. THE HIGHEST AND BEST USE FOR SUBJECT IS TO CONSTRUCTION OF 3 THREE STORIES TOWN HOUSE WITH A VARIANCE FOR THE NONCONFORMING SIZE AND FRONTAGE.

#### • URAR :

ThIS ADDENDUM IS DESIGNED AS AN ADJUNCT TO THE FNMA FORM 1004 FOR THE REPORTING OF COMMENTS MOST TYPICALLY REQUIRED BY LENDERS TO CLARIFY ASPECTS OF THE APPRAISAL PROCESS. AN "X" IN THE BOX NEXT TO A PARTICULAR PHRASE INDICATES THAT THIS APPLIES TO THE INDIVIDUAL APPRAISAL BEING PERFORMED. PHRASES NOT CHECKED DO NOT APPLY TO THIS INDIVIDUAL APPRAISAL.

(X) NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.

(X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE # 2, 3, 4 & 5.\*

(X) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.

(X) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(s) NO. 1, 2, 3, 4 & 5 (s) EXCEED(s) 15%. THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.

(X) "DATE OF SALE" USED IN THE MARKET DATE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.

(X) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.

(X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM

(X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.

(X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.

(X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.

( ) COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

THE FLOOD MAP HAS A DIFFERENT ADDRESS VIS SUBJECT, HOWEVER IT COVERS THE SUBJECT PROPERTY AREA.

URAR :

#### **PURPOSE & SYNOPSIS**

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the bestsales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

SCOPE OF THE APPRAISAL

Main File No. 116-04 Page #13

#### **Supplemental Addendum**

File No. 116-04

| Borrower/Client  | THE DEPARMENT OF HOUSING AND COMMUNI | TY DEVELOPMENT              |          |                |  |
|------------------|--------------------------------------|-----------------------------|----------|----------------|--|
| Property Address | 1613 KRAMER STREET, NE               |                             |          |                |  |
| City             | Washington                           | County DISTRICT OF COLUMBIA | State DC | Zip Code 20002 |  |
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| •                |                                      |                             |          |                |  |

In order to estimate the subject SITE market value, as of the date of the appraisal, a systematic procedure has been followed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach NOT APPLICABLE, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed NOT APPLICABLE using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the ONE (1) approaches to value, The direct sales comparison approach, the appraiser logically reconciles all the approaches to value ot arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.